# **Consumer Packaging**



### Why Berry?

### Scope and scale only matter when it delivers value



#### Connectivity

With our unique position, we offer ways to better connect product form and function. From ecommerce ready design to ergonomics, we strive to improve user experiences.



#### Sustainability

Creating a **more sustainable future** by always advancing our material performance, manufacturing processes, and partnerships.



#### **Cost Innovation**

The future of packaging is a tradition we're built on. We partner with our customers to **create value** and solve the challenges of tomorrow.





### Connectivity

**Insight Driven** 

We're always advancing, to better connect with end users



**Ergonomic** 

Safety

**Superior Decoration** 



### Sustainability

### We're always advancing, for a more sustainable future



Replacing Heavier
Alternatives



Lightweighting



Post-consumer Resin



Single-stream Recycling



More Recyclable Materials



**Improved Shipability** 



Reducing Food Waste



Material Reduction



Replacing Energy Intense Alternatives



Shelf Space Optimization



### **Cost Innovation**

### We're always advancing, to deliver maximum value



**Improved Efficiency** 





Drop-in Solutions



**Labor Reduction** 



Protocol-tested Compliant



**Vertical Integration** 



**Speed to Market** 

Improved Inventory Management



**Low Cost Position** 



Reliable Performance



Regional Footprint



## Our Unique Technologies



Extensive container & decoration offerings



Vertically integrated tube supplier



12% resin reduction from normal drink cups



Glass-like jars with a premium feel



Unmatched range of child-resistant closures



Most complete line of food bottles & closures in the industry



**Industry-leading value** 



## **Our Capabilities**

Unmatched asset base

**#1** INJECTION MOLDING

<sup>#</sup>7 THERMOFORMING

Plastics News rankings

**EVV = Largest Packaging Plant in the World** 





#### Decoration Expertise

























SILKSCREEN

ALOE VERA

SOOFFINS 634

Naturally southes, cools & moisturizes skin





## Solutions with Recycled Material

Introducing Verdant<sup>™</sup>, personal care packaging with up to 100% PCR

#### **Full Line of Containers**

- Tubes: Laminate tubes with up to 75%
- Bottles: Made from 25% to 100% RPET
- Jars: Available in single, double, and heavy wall variety, in up to 100%
   PCR (color limitations with greater than 10% PCR)

#### **Complementary Closures**

- Continuous thread closures/non-flip top: Up to 100% PCR content (color limitations with greater than 10% PCR)
- Flip top closures: Up to 50% (color limitations apply with greater than 10% PCR)
- Overcaps: 100% for black and grey
   Up to 50% for other colors

#### **Premium Decoration**

- Soft touch
- Registered embossing
- Silk screen





### **Lightweight Products**

Plastic packaging has a lower overall environmental impact than alternatives

### If plastic packaging was replaced with alternatives, like paper, metal, and glass:

#### **Plastic**



Alternatives would require **2x as much energy** as plastics



Alternatives would require **6x as much water** as plastics



Alternatives would generate **5x as much solid waste** as plastics



Alternatives would generate **4x as much greenhouse gas emissions** as plastics

#### **Alternative Packaging Materials**































### Advantaged Products Drive Growth



#### **Drink cups & lids**

Light, clear, & recyclable
Disruptive technologies
Key customers: McDonalds, Yum, & Subway



#### **Spirits small bottles & closures**

Lead position in 50-100ml market
Key customers: Sazerac, Jim Beam, & Brown Forman



#### MLX – multi-layer

Polycarbonate & nylon technology
Healthcare - Sepsis Prevention
Key customers: Biomerieux & Becton Dickinson

#### Fresh food clear containers

Show food freshness, microwavable, delivers convenience & easy meal prep Key customers: Fresh Market, Kroger, & Kraft



#### **Pet food containers**

Unique barrier performance Key customers: Mars & Purina



#### **Child-resistant closures**

Large stock offering for multiple segments

Protecting what is most important

Key customers: Bayer & KIK





### Consumer Preferences are Ever Evolving



#### **Sustainable Options**

Consumers are searching for ways to make an impact



#### **Health and Wellness**

Freshness and portion control



### **Changing Technology**

A more connected world leads to instant communication



Convenience and portability are desired across all ages and cultures



#### **Shifting Demographics**

Baby Boomers and Millennials are reshaping the market



By 2050 22% of the world's 9 billion people are over 60



Performs like this.

# **Thank You**

Questions?